



Friday, 17th April 2009
PO Box 515
Wollongong NSW 2520

Dear Anil,

RE: Action Coaching 2 years on

It has been a while since we have spoken about the progress we are making here at Evanscorp.

As you know, Evanscorp is a complex business and we are taking on a significant challenge in bringing our software products to an international market.

Our work together culminated in 2007 when we won a Consensus Software Award for our flagship product, Remunerate. Since then we have continued to use the knowledge you imparted to grow, and we are zeroing in on our international targets despite the global financial crisis.

Late last year we succeeded in becoming Microsoft Gold Certified partners, a testament to the relevance and quality of Remunerate.

Last week we were named in the Australian Anthill Magazine SMART100. The SMART100 are the top 100 growth companies in Australia and includes companies doing everything from curing cancer to saving the environment. We feel privileged to be listed amongst such amazing Australian firms.



Our sales into the UK are steadily rising and we are just starting to look at putting a presence into the US.

In other words, things are going really well.

All of these achievements are due in no small part to your help and advice in working through our early-stage hurdles, putting processes in place, and setting a vision and growth strategy. Those foundations continue to serve us well and there is no doubt that we would not be doing as well today if not for our work with you.

Any person new to business should have a business coach, and they don't come much better than you, Anil. Thanks very much for your invaluable help, and I hope to one day be able to return the favour.

Phillip Evans

Managing Director, Evanscorp Pty. Limited

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